



# MONDAYS

*with Mike*

## AULTCARE

Weekly PLAN

monday

## Having an Others-Oriented Mindset

So, just what is an others-oriented mindset? Scott Mautz, in his book *Leading from the Middle*, shares this definition:

A leadership mindset that takes the focus off of self and places it on understanding the many perspectives that are at play in your organization. It's about the ecosystem, not ego system.

In order to get this mindset into play, here is what we need to give:

1. Credit and praise
2. Informed encouragement
3. Bedrock respect
4. Your time and full attention
5. Unswerving support and empowerment
6. Assurance of mastery

So, if we give these qualities, what will we get?

1. Trust and loyalty
2. Full engagement
3. Sense of community
4. Accountability
5. Resilience
6. Peak performance

As we lead our families, teams, organizations, and workgroups, let's influence others as the "give to get" qualities suggest. This is not manipulative. It is transformative.

Have a great "others-oriented" week!

